



University of Akron Network RFP Pricing Calculator

HPE **aruba**
networking

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Part Number	Description	LIST PRICE	QUANTITY	TOTAL LIST PRICE	DISCOUNT	PRICE PER UNIT	TOTAL
Core Switches							
S0F82A	HPE Aruba Networking 9300S 32P QSFP28 8 QSFP28-DD Switch	\$88,000.00	14	\$1,232,000.00	69.00%	\$27,280.00	\$381,920.00
S0F82A#ABA	INCLUDED: Power Cord - U.S. localization	incl.	28				
JZ542AAE	HPE ANW Central Switch Class-5 Advanced 5 Year	\$9,900.00	14	\$138,600.00	68.00%	\$3,168.00	\$44,352.00
H03SLE	Aruba 5Y FC NBD Exch HW 9300S SVC	\$2,764.00	14	\$38,696.00	12.00%	\$2,432.32	\$34,052.48
Distribution Switches							
JL704C	HPE Aruba Networking 8360-48Y6C v2 48p switch	\$46,645.00	90	\$4,198,050.00	69.00%	\$14,459.95	\$1,301,395.50
JL704C ABA	INCLUDED: Power Cord - U.S. localization	incl.	180				
JZ542AAE	HPE ANW Central Switch Class-5 Advanced 5 Year	\$9,900.00	90	\$891,000.00	68.00%	\$3,168.00	\$285,120.00
HU7W3E	Aruba 5Y FC NBD Exch HW 8360 SVC	\$2,552.00	90	\$229,680.00	12.00%	\$2,245.76	\$202,118.40
Edge Switches							
JL665A	HPE Aruba Networking CX 6300F 48 Port 1GbE CL4	\$13,719.00	750	\$10,289,250.00	69.00%	\$4,252.89	\$3,189,667.50
ROM46A	HPE 50G SFP56 to SFP56 0.65M DAC Cable for Stacking	\$409.00	750	\$306,750.00	71.00%	\$118.61	\$88,957.50
JL665A-ABA	INCLUDED: Power Cord - U.S. localization	incl.	750				
JZ537AAE	HPE ANW Central Switch Class-3 Advanced 5 Year	\$3,500.00	750	\$2,625,000.00	68.00%	\$1,120.00	\$840,000.00
Indoor Access Points							
S1G43A	HPE Aruba Networking AP-735 (US) Tri-Radio 2x2 WIFI-7	\$1,995.00	2300	\$4,588,500.00	69.00%	\$618.45	\$1,422,435.00
S4K79A	HPE Aruba Networking AP-MNT-U Campus Access Point Mount	\$59.00	2300	\$135,700.00	69.00%	\$18.29	\$42,067.00
Q9Y65AAE	Aruba Central AP Advanced 5y Sub E-STU	\$975.00	2300	\$2,242,500.00	68.00%	\$312.00	\$717,600.00
Fanless							
R8N89A	HPE Aruba Networking CX 6000 12 Port 1GbE Class4 Switch	\$1,169.00	11	\$12,859.00	54.00%	\$537.74	\$5,915.14
Q9Y70AAE	HPE ANW Central Switch Class-1 Foundation 5 Year	\$850.00	11	\$9,350.00	68.00%	\$272.00	\$2,992.00
Mesh Access Points							
S0P60A	HPE Aruba Networking AP-679 WIFI-6E SP Outdoor AP	\$3,495.00	8	\$27,960.00	69.00%	\$1,083.45	\$8,667.60
R6W11A	HPE Aruba Networking AP-270-MNT-H3 Outdoor Hanging mount	\$174.00	8	\$193.00	69.00%	\$53.94	\$59.83
Q9Y65AAE	Aruba Central AP Advanced 5y Sub E-STU	\$975.00	8	\$7,800.00	68.00%	\$312.00	\$2,496.00

Hospitality Access Points							
S0B62A	HPE Aruba Networking AP 605-H 2 Radio 3-Band Hospitality AP	\$1,295.00	30	\$38,850.00	69.00%	\$401.45	\$12,043.50
S0J42A	HPE ANW AP-600H-MNT1 MOUNT KIT	\$32.00	30	\$960.00	69.00%	\$9.92	\$297.60
Q9Y65AAE	Aruba Central AP Advanced 5y Sub E-STU	\$975.00	30	\$29,250.00	68.00%	\$312.00	\$9,360.00
Outdoor Access Points							
S0P55A	HPE Aruba Networking AP-677 WIFI-6E SP Outdoor AP	\$3,295.00	2	\$6,590.00	69.00%	\$1,021.45	\$2,042.90
R9H97A	HPE Aruba Networking AP-OUT-MNT-V1A AP Long Arm Mount	\$193.00	2	\$193.00	69.00%	\$59.83	\$59.83
Q9Y65AAE	Aruba Central AP Advanced 5y Sub E-STU	\$975.00	2	\$1,950.00	68.00%	\$312.00	\$624.00
ClearPass - Network Access Control (University Owned - Support ONLY Needed)							
H9WX9E	Aruba 5 Year Foundation Care Software Only ClearPass Cx000V VM Appliance E-LTU	\$1,327.00	2	\$2,654.00	12.00%	\$1,167.76	\$2,335.52
HD1B2E	Aruba 5Y FC SW CP NL AU 2500 CE SVC [for R1U47AAE]	\$13,947.00	1	\$13,947.00	12.00%	\$12,273.36	\$12,273.36
HD1D6E	Aruba 5Y FC SW CP NL AU 25k CE SVC [for R1U50AAE]	\$74,790.00	1	\$74,790.00	12.00%	\$65,815.20	\$65,815.20
UXI Sensor - Network Monitoring							
S0U51A	Aruba UXI G6E Sensor	\$999.00	10	\$9,990.00	68.00%	\$319.68	\$3,196.80
R4W99AAE	Aruba 5Y UXI Cloud Subscription	\$2,399.00	10	\$23,990.00	61.00%	\$935.61	\$9,356.10
H59V2E	Aruba 5Y FC NBD Exchange	\$149.00	10	\$1,490.00	12.00%	\$131.12	\$1,311.20
HPE Aruba Special Discounts							
	Customer Loyalty - Migration to the Cloud Discount						(\$535,090.50)
LAKETEC Professional Services - Full Installation and Configuration - Scope of Work #3427							
	Switching Infrastructure			\$615,000.00			\$615,000.00
	Wireless Infrastructure			\$83,250.00			\$83,250.00
	Advanced Group Training - 5 Days for up to 4 engineers (M-F 8am-5pm)			Included			Included
Onsite HPE Aruba Networking Training							
H1EJ9E	HPE Aruba WW Education Tech Training SVC	\$200.00	200	\$40,000.00	0.00%	\$200.00	\$40,000.00
Onsite_ILT_5	INCLUDED: Private Onsite ILT - 5 days	incl.					
	RFP TOTALS		LIST TOTAL	\$27,916,792.00		FINAL TOTAL	\$8,891,691.46