



January 15, 2023

Ohio Department of Commerce  
8895 E Main Street  
Reynoldsburg, OH 43068

To Whom It May Concern,

We at Sutphen Corporation believe that we have built a strong name in the industry by supplying quality apparatus. We thank you for continuing to be a customer.

It is Sutphen Corporation policy to not increase the price of our products unless necessary. Unfortunately with the recent order received a lengthy period of time passed from June 17, 2022 until December 8, 2022 to receive the final purchase order. With the current economic conditions, dare I say rollercoaster ride, dictate a price increase is necessary on this order. We have incurred on the chassis and components of the apparatus a one time increase of \$28,900.00 that will need to be included.

.With that in mind, we diligently considered the new pricing to keep our products the market leader of quality and affordability.

Please feel free to contact me at any time with your questions regarding our bid proposal.

Respectfully submitted,

*Harrison Sutphen*

Harry B. Sutphen  
Heritage Fire Equipment  
Authorized Representative for Sutphen Corporation  
844-730-5100



**SUTPHEN CORPORATION**

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860