

# Proposal Tabulation Form (CM at Risk Contract)

## State of Ohio Standard Forms and Documents

Project Number: **DNR-230070**  
 Project Name: **Statewide Cabin Improvements FY23-24**  
 Estimated Cost of Work: **\$15,057,082**

Proposer I: **2K General Company, Inc.**  
 Proposer II: **Elford, Inc.**  
 Proposer III:

### A. Technical Proposal Evaluation (100 points maximum before weighting)

Qualifications Criteria	Range	Proposer I	Proposer II	Proposer III
1. Proposed Staffing	0 - 20	12.25	6.00	
2. Subcontracting Plan	0 - 10	16.75	10.50	
3. EDGE Plan	0 - 5	5.00	3.00	
4. Estimating Strategies	0 - 10	8.75	5.00	
5. Procurement Strategies	0 - 10	9.00	3.50	
6. Value Added Suggestions	0 - 5	3.00	2.00	
7. Timeline	0 - 20	17.00	7.25	
8. Site Logistics & Safety Plan	0 - 10	4.25	2.50	
9. Quality Assurance / Control Plan	0 - 5	4.75	2.75	
10. Unique Challenges & Solutions	0 - 5	4.38	3.00	
<b>Total Qualifications Score</b>		<b>85.13</b>	<b>45.50</b>	
<b>Weight</b>				
<b>Subtotal (A)</b>	<b>55%</b>	<b>46.8</b>	<b>25.0</b>	

### B. Pricing Proposal Analysis (100 points maximum before weighting)

Compensation Component	Proposer I	Proposer II	Proposer III
1.a. Preconstruction Stage Fee	0	5,000	
1.b. Preconstruction Stage Personnel Costs	81,700	76,400	
1.c. Preconstruction Stage Reimbursable Expenses	1,000	6,500	
2.a. Construction Stage Personnel Costs	823,520	1,875,605	
2.b. General Conditions Costs	204,620	503,800	
2.c. CM's Fee (at Risk Services)	383,956	383,956	
2.d. Owner Accepted Schedule Enhancements (+/-)			
3.a. Guaranteed Maximum Price (if requested)			
<b>Total Price Proposal</b>	<b>\$1,494,796</b>	<b>\$2,851,261</b>	
4.a. CM Adviser Fee (Advisory Services only)	301,142	376,427	
4.b. CM's Contingency	301,142	301,142	
5.a. Proposed price from this CM team [ x ]	1,494,796	2,851,261	
5.b. Lowest proposed price from all CM teams [ L ]	1,494,796	1,494,796	1,494,796
<b>Normalized Price Ranking = [ 1 - ((x - L) / L) ] * 100</b>	<b>100.0</b>	<b>9.3</b>	<b>#VALUE!</b>
<b>Weight</b>			
<b>Subtotal (B)</b>	<b>45.0</b>	<b>4.2</b>	<b>#VALUE!</b>

### C. Approvals and Best Value Score (A + B)

Selection Coordinator:	Proposer I	Proposer II	Proposer III
DocuSigned by: Jill Hoobler 2168E9F23C1947A... Reviewer Initials: <b>BM</b>	<b>91.8</b>	<b>29.2</b>	